

# State of Wisconsin Deferred Compensation Program Stable Value Fund

As of February 28, 2015

This booklet summarizes information about the stable value fund investment option (the “Fund”) offered in your employee benefit plan. You should review this booklet and the risks of an investment in the Fund before you choose the Fund as an investment vehicle for your retirement plan.

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*The Fund, the underlying collective investment trusts, and any securities in which the Fund invests are not insured by the FDIC, or any other agency of the U.S. Government, nor guaranteed by Wells Fargo Bank, N.A. or any affiliate, including Galliard Capital Management, Inc. (“Galliard”). Investments in the Fund are subject to investment risks, including loss of your investment.*

*The Fund is not a mutual fund or otherwise considered an investment company and, accordingly, is not required to be registered under the Investment Company Act of 1940. This disclosure booklet does not contain information which would otherwise be included if registration under the Investment Company Act of 1940 or other federal securities laws were required. As used in this disclosure booklet, “you” and “your” refer to the interest of a participant in the Plan and “we” and “our” refer to the role of the Galliard as the Investment Advisor to the Fund.*

**For additional information, please contact your Plan Administrator.**

# State of Wisconsin Deferred Compensation Program Stable Value Fund

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## State of Wisconsin Deferred Compensation Program Stable Value Fund

### YOUR INVESTMENT AT A GLANCE

Thank you for your consideration of the Fund as an investment for your retirement assets.

The Fund primarily invests in “Investment Contracts<sup>1</sup>” which are vehicles that, under generally accepted accounting principles, are valued at “book” rather than “market” value. While market value typically means the amount a willing buyer could buy an asset from a willing seller at a particular point in time, “book” value is different. For an investment contract, book value starts with the original principal deposited with the contract issuer and then is adjusted for accrued interest, deposits, withdrawals and certain accounting requirements. The reason the Fund is allowed to value its Investment Contracts at book is because the Fund has secured the guarantee of the book value by a financially responsible third party, such as a bank or insurance company. Book value accounting treatment tends to smooth out variabilities in the Fund’s price per unit or net asset value (“NAV”). As a result, the Fund is commonly referred to as a “stable value fund.”

The guarantees of the Fund’s Investment Contracts are, however, subject to certain important limitations which are referred to in this booklet under the section entitled “Principal Risks.” Key risks include, but are not limited to, risks related to the default of the issuers of the Fund’s Investment Contracts or other credit impairments, liquidity or concentration issues or events related to your employer. Please take time to review the information contained in the Principal Risks section. It is important that you understand the risks involved with making an investment in the Fund. This investment, like any investment, is subject to a risk of loss of principal and interest and past performance is no guarantee of future results. The Fund maintains investment standards which guide the purchase of the Fund’s Investment Contracts and other securities. These standards are summarized in the section of this booklet titled “Key Investment Guidelines”.

The Fund’s Total Annual Operating Expenses are detailed in the Total Annual Fund Operating Expenses table in the “Fees and Expenses” section of this booklet. Total Annual Fund Operating Expenses are reflected in the NAV.

Your investment may be subject to certain restrictions on withdrawal, including a 90-day restriction on moving your investment to “Competing Funds” within your retirement plan. Please review the section of this booklet entitled “90-day Transfer Limitation” for more information on this topic.

<sup>1</sup>“Investment Contracts,” as that term is used in this booklet, includes (1) Synthetic (or Security-Backed) Guaranteed Investment Contracts; (2) Separate Account Guaranteed Investment Contracts; and (3) Guaranteed Investment Contracts. Throughout this booklet, Guaranteed Investment Contract is abbreviated as “GIC”. The attributes of these three types of GICs are described more fully in the Principal Investment Strategies section of this booklet. For ease of use, the term “Guaranteed Investment Contract” will be referred to throughout this document as a “GIC”.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### UNDERSTANDING STABLE VALUE

Stable value funds, while not cash or cash equivalents, are often thought of as a liquid and conservative investment option. These funds primarily invest in Investment Contracts issued by banks and insurance companies and a high quality, diversified fixed income portfolio. Stable value funds are designed to preserve capital while providing steady, positive returns. Stable value funds are considered a conservative and low risk investment compared to other investments offered in 401(k) plans, such as mutual funds primarily invested in equities.

Following are some frequently asked questions which may help you better understand the risks and benefits of investing in a stable value fund:

#### What is the Investor Profile for a Stable Value Fund?

A stable value fund may be appropriate for someone seeking to safeguard principal or balance a portfolio which includes more aggressive investments.

#### How Does Stable Value Compare with a Money Market Fund?

Both stable value funds and money market funds seek principal preservation. Stable value funds have historically produced higher returns than money market funds with less volatility<sup>2</sup>. Depending on interest rate trends in the future, this relationship may change.

#### How is a Stable Value Fund's Investment Portfolio Generally Structured?

Stable value portfolios typically have three components. The first component is primarily comprised of Investment Contracts issued by banks and insurance companies. The Investment Contracts help to assure that participants can transact at book value (principal plus accrued interest) as well as maintain a relatively stable return profile for the portfolio. Generally, contract issuers are rated "investment grade" by at least one of the Nationally Recognized Statistical Rating Organizations at time of purchase. The second component consists of an underlying portfolio of fixed income securities which are subject to the Investment Contracts and are often referred to as "underlying securities". Finally, the portfolio may also hold cash or cash equivalents.

<sup>2</sup>The Hueler Analytics Stable Value Pooled Fund Universe Average outperformed the Lipper Institutional Money Market Fund Average for the 10 year period with a lower standard deviation for the period ending 12/31/14.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### What Types of Fixed Income Securities are Utilized in the Underlying Portfolio?

The types of securities utilized in the fixed income portfolio that underlie the Investment Contracts typically include, but are not limited to, U.S. Treasury Securities, U.S. Agency Securities, taxable municipal securities, asset backed securities, certificates of deposits, corporate bonds, mortgage backed securities and cash equivalents such as money market instruments. Securities are generally U.S. dollar denominated, and typically the underlying fixed income securities must be rated investment grade by one of the Nationally Recognized Statistical Rating Organizations at the time of purchase. Your Fund may impose additional requirements.

### Is My Investment in a Stable Value Fund Guaranteed?

No. An investment in the Fund is neither insured nor guaranteed by the FDIC, any other agency of the U.S. Government, Wells Fargo Bank, N.A. ("Wells Fargo"), or by any other bank or investment advisor. A stable value investment strategy seeks to preserve principal and provide a stable credited rate of interest, while generating more competitive returns over time as compared to other conservative investment options. It is possible to lose money by investing in a stable value fund.

### Are There any Transfer or Withdrawal Limitations?

Generally, as a qualified plan participant, you may make withdrawals from the Fund any time without a penalty, regardless of the frequency or amount, subject to the specific requirements of your Plan. If your Plan also offers a "competing fund" to a stable value fund, a 90-Day Transfer Limitation (i.e. 90-Day Equity Wash) Requirement may apply. A 90-Day Transfer Limitation requires participants to invest in a "non-competing fund" for at least 90 days before transferring to a "competing fund". Examples of "competing fund" options include money market funds, high quality bond funds with a duration of three years or less, other principal preservation funds, or self-directed brokerage accounts. You should consult with your plan administrator to determine the specific parameters of this requirement and whether it applies.

### What are the Primary Investment Risks?

A stable value fund's Investment Contracts are designed to facilitate withdrawals at book value. A principal risk of the Fund is investment contract risk. This includes the risk of issuer default on its obligation or that another event of default may occur under the contract rendering it invalid; that the contract will terminate before a replacement contract can be secured; or that the occurrence of certain events including employer-initiated events, could cause the contract to lose its book value withdrawal features. Other primary risks include the possibility that the underlying fixed income securities the Fund holds will not meet scheduled interest and/or principal payments; interest rate risk, including the risk of reinvesting cash flows at lower interest rates; and liquidity risk. The occurrence of any of these events could cause the Fund to underperform or lose value.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### INVESTMENT OBJECTIVE

Your Fund is a stable value fund, which means its investment objective is to seek to provide preservation of principal, maintain adequate liquidity to meet potential withdrawals, and produce a level of income consistent with an underlying portfolio of short to intermediate duration, high quality fixed income securities. There is no assurance that the Fund will achieve its objective.

The Fund is designed for investors seeking more income than is generally offered by other liquid and conservative investment options without the price fluctuation of funds investing primarily in fixed income or equity securities not including the additional stability provided by Investment Contracts.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### FEES AND EXPENSES as of February 28, 2015

#### Total Annual Fund Operating Expenses

The Fund's "Total Annual Fund Operating Expenses" are deducted from the Fund's net asset value (NAV) and reduce the rate of return of the Fund. These expenses represent the total amount paid by the Fund for its operation. It includes the cost paid by the Fund for an investment advisor to choose the securities that the Fund invests in, expenses paid for Investment Contracts used by the Fund, and all other applicable expenses such as administration and audit expenses. The cumulative effect of fees and expenses can substantially reduce the growth of your investment in the Fund. You may visit the Employee Benefit Security Administration's website at [www.dol.gov/ebsa](http://www.dol.gov/ebsa) for an example demonstrating the long-term effect of fees and expenses. Fees and expenses are only one of several factors that you should consider when making investment decisions. The table below illustrates the Fund's expenses. These expenses are paid by the Fund and are not separately deducted from your retirement assets. They do, however, reduce the amount of income you receive from your investment in the Fund.

<b>Expenses</b>	<b>Expense Ratio as of 2/28/15</b>	<b>Per \$1,000</b>
Investment Management Fees paid to Galliard	0.115%	\$1.15
Investment Management fees paid to Non-Affiliated Investment Advisors	None	None
Investment Contract Fees <sup>1</sup>	0.195%	\$1.95
Acquired Fund Fees <sup>2</sup>	0.082%	\$0.82
- Investment Contract Fees	0.014%	\$0.14
- Other Acquired Fund Fees and Non-Affiliated Investment Management Fees paid to Non-Affiliated Investment Advisors <sup>3</sup>	0.068%	\$0.68
12b-1 Distribution Fee	None	None
Other Expenses	None	None
<b>Total Annual Fund Operating Expenses<sup>4</sup></b>	<b>0.391%</b>	<b>\$3.91</b>

<sup>1</sup>These are fees paid to create and maintain the investments used by a stable value fund

<sup>2</sup>These are fees borne indirectly by the Fund when it acquires an interest in another fund which pays its own separate fees

<sup>3</sup>Includes audit fees for the cost of producing a report by a qualified auditor and trustee fees for collective investment trusts, if applicable

<sup>4</sup>Total Annual Fund Operating Expenses are reflected daily in the Fund's net asset value (NAV)

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### Description of Key Fees and Expenses

The fees and expenses described below are included in the Fund's Total Annual Fund Operating Expenses.

#### **Investment Management Fees paid to Galliard Capital Management.**

Galliard is a wholly-owned subsidiary of Wells Fargo and serves as the Investment Advisor of the Fund. Galliard charges an investment management fee for ongoing management and supervision of the investments of the Fund, including the Investment Contracts and some or all of the fixed income securities which are subject to the terms of the Investment Contracts (known as "Underlying Securities") and other instruments in which the Fund may invest. Galliard also reinvests Fund assets when an individual instrument owned by the Fund is sold or matures. The Fund pays Galliard's investment management fees directly from the assets of the Fund and the investment return of the Fund is reported after the payment of these fees.

#### **Non-Affiliated Management Fees**

If permitted by the Fund's guidelines, the Fund may also use, now or in the future, investment managers who are not affiliated with Wells Fargo or Galliard. If used, the Fund will pay any non-affiliated investment manager a management fee for the services they provide to the Fund. Any fees charged by the non-affiliated investment manager are paid directly from the assets of the Fund and the investment return of the Fund is reported after the payment of such fees.

#### **Acquired Fund Fees**

To provide additional diversification, the Fund may use collective investment trusts managed by Galliard or investment managers who are not affiliated with Wells Fargo or Galliard. These funds are referred to in this disclosure booklet as "Acquired Funds". The Fund may pay certain fees for the Acquired Funds, including, for example, investment management fees, trustee fees, audit and other administrative expenses for the various Acquired Funds. Trustee fees are the fees charged by a bank to act as the trustee of a collective investment trust. If your Fund invests in a collective investment trust where Wells Fargo acts as the trustee, these trustee fees are charged by and payable to Wells Fargo not Galliard. Acquired Fund fees are paid directly from the assets of the Fund and the investment return of the Fund is reported after the payment of such fees.

#### **Investment Contract Fees**

If the Fund invests in Synthetic and/or Separate Account GICs, then the Fund will pay fees applicable to these investment contracts. Synthetic and Separate Account GICs are selected on the basis of issuer credit quality, ability to meet contract specifications, and the cost to the Fund. Investment Contract fees are paid for directly from the assets of the Fund and the investment return of the Fund is reported after the payment of such fees.

#### **Other Expenses**

If the Fund pays fees for any other expenses not identified above, these fees are listed as "other expenses". These expenses are paid directly from the assets of the Fund.



## State of Wisconsin Deferred Compensation Program Stable Value Fund

### PORTFOLIO TURNOVER

The Fund pays transaction costs, similar to commissions, when it buys and sells securities (or “turns over” its portfolio). However, for fixed income securities, unlike equity securities, these transaction costs are embedded in the security’s purchase or sale price. A higher portfolio turnover rate may result in higher transaction costs. These costs, which are not reflected in the Total Annual Fund Operating Expenses shown previously, affect the Fund’s performance. The portfolio turnover rate for this stable value fund is calculated at the underlying fixed income portfolio level. In the event the Fund invests in certain types of GICs, collective investment trusts, or money market funds, portfolio turnover related to those components is generally not included in the portfolio turnover rate. The turnover rate for the Fund may incorporate data provided by non-affiliated investment managers. Galliard follows the methodology specified under Department of Labor Rule 404a-5 to calculate turnover rates for Galliard-managed portfolios. However, some non-affiliated investment managers may use a turnover calculation that is not fully consistent with this specified methodology. Therefore, while Galliard is providing the Fund’s turnover rate to satisfy the requirements of Rule 404a-5, please note that Galliard cannot affirm that turnover data provided by non-affiliated investment managers is fully consistent with the methodology specified by Rule 404a-5. Additionally, some non-affiliated investment managers may only calculate turnover annually. In those cases, the Fund’s turnover rate calculation includes the latest data available.

<b>Portfolio Turnover as of 12/31/14</b>	72.03%
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### WITHDRAWAL AND TRANSFER LIMITATIONS

Subject to applicable IRS regulations and any limitations in the plan documents, participants may request qualified distributions and transfers at any time.

#### 90-Day Transfer Limitation (i.e. 90-Day Equity Wash)

If your Plan offers a “competing fund” to this stable value fund, a 90-Day Transfer Limitation may apply. A 90-Day Transfer Limitation requires participants to invest in a “non-competing fund” for at least 90 days before transferring to a “competing fund”. Examples of a “competing fund” include a money market fund, a high quality bond fund with a duration of three years or less, other principal preservation funds, or a self-directed brokerage account. You should consult with your plan’s administrator to determine the specific parameters of this requirement and whether it applies to your account.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### PRINCIPAL INVESTMENT STRATEGIES

Stable value funds are an investment available exclusively to defined contribution plans and certain tax qualified government deferred compensation plans. These funds are commonly used as investment vehicles by retirement plan investors who wish to invest a portion of their retirement assets in a fund which is not exposed to the return volatility of bond or equity funds. While not cash or cash equivalents, a stable value fund is generally considered a liquid investment option.

Stable value funds typically invest in one or more types of Investment Contracts. Each of these Investment Contract types is discussed in greater detail below. The distinctive feature of the Investment Contracts which the Fund purchases is that those investments are designed, under normal circumstances, to provide commitments which make additional resources available to the Fund if redemptions (which are characteristically paid at book value) exceed the market value of the assets held in the Fund. These commitments, which are made by financially responsible third parties, such as banks and insurance companies, are designed to allow investors to redeem their investments in the Fund at the book value of the Investment Contract. This is commonly referred to as a “benefit responsive” feature. As a result, under normal circumstances, your investment in a stable value fund may be bought and sold without accounting for the fluctuations in market value of the securities underlying the Investment Contracts purchased by the Fund. It is from the operation of this benefit responsive feature that the Fund takes its name as a “stable value” fund.

**Active Management.** The Fund seeks to achieve its objective through active management of the Fund’s portfolio of investments. Unlike passively managed funds, which invest in an independently-defined portfolio of securities, active management refers to the fact that the Fund’s underlying securities are selected by an investment advisor to implement the Fund’s investment objective.

The Fund’s underlying securities include fixed income securities that are selected and managed based on a variety of analyses. These include an emphasis on the top down selection of securities based on factors impacting the economic environment generally and/or bottom up securities selection, which emphasizes the unique attributes of individual securities. Allocations among a variety of types of fixed income securities (or “sectors”) which are available in the market at the time an investment is made is also an important factor in selecting and managing the Fund’s fixed income securities.. Finally, a focus on duration<sup>3</sup> and an analysis of relationship of the return offered by a particular security to the fixed income yield curve<sup>4</sup> are also important attributes considered in managing the Fund. Each of these areas has a bearing on the construction of Fund’s underlying portfolio.

<sup>3</sup>Duration is a measure of the sensitivity of the price (the value of principal) of a fixed-income investment to a change in interest rates. Duration is expressed as a number of years. Rising interest rates typically cause falling bond prices, while declining interest rates generally cause rising bond prices. The longer the duration, the more price volatility you can expect.

<sup>4</sup>The yield curve is a tool used by portfolio managers and economists to assess the return to be expected for an obligation to repay principal at a certain point in time. Characteristically, the longer the maturity, the greater the return; but as the maturity increases from ten to twenty and thirty years, the increase in return slows, producing a “curve” when graphed.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

**The Fund's Primary Investments.** The investment vehicles used by the Fund primarily consist of the following instruments: (a) Investment Contracts; (b) collective investment trusts; and (c) cash or cash equivalents. None of these instruments are insured by the Federal Deposit Insurance Corporation, the Federal government or any Federal agency.

**Investment Contracts**, which include (1) Synthetic GICs; (2) Separate Account GICs; and (3) GICs, are fundamental to any stable value fund portfolio. GICs are generally not assignable or transferrable without the consent of the issuers and have no publicly traded secondary market. Each of these investment types will be discussed in turn:

**Synthetic GICs.** Under normal circumstances, the most common investment vehicle used by the Fund is a "Synthetic GIC." Like the other instruments used by a stable value fund, Synthetic GICs are designed to facilitate the preservation of your investment principal by providing for valuation at the Investment Contract's book value. Synthetic GIC's are designed to be benefit responsive. There are two key components in a Synthetic GIC's structure: (1) Underlying Securities which are held and owned by the Fund on behalf of investors, and (2) Contracts issued by a bank or insurance company which, under normal circumstances, permits Fund investors to make withdrawals at book value. The following is an overview of these two components:

**Underlying Securities.** The Underlying Securities of a Synthetic GIC are fixed income securities which may include, but are not limited to, U.S. Treasury Securities, U.S. Agency Securities, taxable municipal securities, asset backed securities, certificates of deposit, corporate bonds, mortgage backed securities and cash equivalents such as money market funds. If permitted by the Fund's investment guidelines, the Fund may also use fixed income collective investment trusts which invest primarily in the security types listed above. Securities in the Fund are generally U.S. dollar denominated.

A key feature of the securities in the Fund's portfolio of Underlying Securities is that they are owned by the Fund on behalf of the Fund's investors. This ownership and possession of the Underlying Securities distinguishes this type of Investment Contract from other contract types.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

**Wrap Contract.** The Fund's portfolio of Underlying Securities is subject to the terms of a Synthetic GIC, commonly known as a "Wrap Contract". This agreement is referred to as a Wrap Contract because the book value accounting treatment which it facilitates is thought of as "wrapping" around the Fund's Underlying Securities. The Fund purchases Wrap Contracts from financially responsible third parties such as banks and insurance companies. These Wrap Contracts are designed to allow, under normal circumstances, for withdrawals by Fund investors at book value, regardless of the market value of the Underlying Securities.

While a Wrap Contract may not cover the risk that the issuer of a bond in the Underlying Securities may default, and while the terms of each Wrap Contract contain various limitations and exclusions (see the section entitled "Investment Risks"), the purpose of a Wrap Contract is to obligate a financially responsible third party to provide additional funds, if necessary, to repay all Fund investors at book value. Like any investment strategy, there is no guarantee that, under all circumstances, the Fund can achieve this result.

**Separate Account GICs.** In addition to Synthetic GICs, the Fund may also buy Separate Account GICs. Separate Account GICs are issued by insurance companies, and like the structure of Synthetic GICs, are backed by Underlying Securities. Unlike Synthetic GICs, however, the Underlying Securities of Separate Account GICs are owned and held by the issuing insurance company. These Underlying Securities are; however, segregated from insurance company general account assets.

If the issuer of the Separate Account GIC were to become insolvent, the assets owned by the insurance company would be subject to the claims of other creditors. However, the segregation of these assets from the insurance company's general account offers certain important protections to mitigate the risk that these assets might be subject to creditor claims other than those of the Separate Account GIC owner. Like Synthetic GICs, Separate Account GICs held by the Fund are designed to be benefit responsive, enabling participants to make withdrawals at book value.

Similar to Synthetic GICs, there are two key components in a Separate Account GIC structure: (1) a portfolio of Underlying Securities and (2) a contract, executed by the issuer of the Separate Account GIC, which enables participants to make withdrawals at book value.

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**Guaranteed Investment Contracts.** The Fund may invest in GICs issued by creditworthy insurance companies which, at the time of investment, meet credit ratings criteria established by the Fund's investment guidelines. GICs are direct obligations of insurance companies which generally provide fixed rates of interest (net of the Insurer's fees) over set periods of time. Some GICs can be structured to have either variable rates or variable maturities, or both. GICs may not be recognized as insurance policies in the event of the insolvency of the issuer and therefore the claims of GIC holders may remain unpaid until the claims of the policyholders of the insurer are paid. A GIC has no associated portfolio of Underlying Securities and is simply an obligation of the issuer to repay principal and pay a stated rate of return. GICs held by the Fund are designed to be benefit responsive, enabling participants to make withdrawals at book value.

**Collective Investment Trusts.** The Fund may invest in Collective Investment Trusts (also known as "collective funds") which generally invest in Investment Contracts and/or the types of fixed income securities described in the section titled "Underlying Securities" and have investment objectives that are consistent with the Fund's investment strategy.

**Cash or Cash Equivalents.** The Fund may hold a certain amount of its assets in cash or instruments which are generally considered to be cash equivalents in terms of the ability of the Fund to use those assets to provide a ready source of liquidity to respond to participant withdrawals, for payment of the Fund's fees and expenses or as a strategy to reduce the overall duration of the Fund or the Fund's exposure to the market. (This is also known as a "liquidity buffer".) While the Fund's investment managers seek to maintain an adequate amount of liquidity to meet projected investor redemption needs, there can be no assurance that Fund withdrawals will not exceed this amount, thereby requiring the Fund to sell Underlying Securities at a market value which may be less than the securities' book value.

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### KEY INVESTMENT GUIDELINES

In order to achieve the investment strategy outlined above, the Fund is subject to certain key investment guidelines to which Galliard, the Investment Advisor, and any non-affiliated investment advisors, adhere. These guidelines are used to manage the overall investment risk posed by the Fund's investments. In addition, the Fund has designated performance benchmarks which allow you to compare the performance of the Fund to other investments or strategies. By understanding these benchmarks and investment guidelines, you can better assess whether the Fund has been successful in achieving its objectives. These are important standards for you to consider in assessing whether the Fund is a good investment option for you.

<b>Benchmark</b>	5 Year Constant Maturity Treasury Yield	
<b>Additional Benchmark for 404a-5</b>	Citigroup 3-Month T-Bill	
<b>Investment Components of Fund</b>	<b><u>Components</u></b>	<b><u>Allocation Range</u></b>
	<b>Synthetic Investment Contracts</b>	<b>50-95%</b>
	<b>Liquidity Buffer: Cash/Cash Equivalents/Stable Value Funds</b>	<b>5-50%</b>
<b>Duration</b>	3.0 Years $\pm$ 1 year	
<b>Minimum Fund Quality</b>	AA-/Aa3 or equal (underlying asset level ) A/A2(contract level)	
<b>Minimum Investment Contract Issuer Quality</b>	A-/A3 at the time of initial placement by at least 1 Nationally Recognized Statistical Rating Organization	
<b>Minimum Fixed Income Security Issue Quality</b>	All Securities (underlying asset level) will be rated investment grade at time of purchase by at least 1 Nationally Recognized Statistical Rating Organization	

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### Understanding How the Return on your Investment is Calculated

As discussed elsewhere in this booklet, your ability to redeem your investment at book value (the benefit responsive feature) is a key attribute of stable value investing. The rate of return, or “Crediting Rate”, of each Investment Contract is determined by a formula that is governed by the terms of the contract. The Crediting Rate is designed to stabilize the return on your investment. The crediting rate formula adds any market value gains or deducts market value losses (normally amortized over the duration of the portfolio) to the market yield of the Underlying Securities to arrive at the Crediting Rate for each period. As a result, your investment tends to earn less than the aggregate current market yield of the Underlying Securities if the Underlying Securities experience market value losses and more than the aggregate current market yield of the Underlying Securities if there are market value gains.

The Crediting Rate of each Investment Contract is typically reset on a periodic basis, which means that a stable value fund’s weighted average crediting rate tends to lag behind actual interest rate movements. As a practical matter, use of a crediting rate formula tends to create a more consistent and stable rate of return on your investment, as it is not subject to the day-to-day fluctuations in the value of the Underlying Securities. The Crediting Rate may also be subject to change in order to reduce deviations between the market value and book value of each Investment Contract, and these changes may reduce the income you earn on your investment.

The return on the Fund investment includes the impact of the weighted average Crediting Rate, the yield on other investments of the Fund, such as cash equivalents, and fees and expenses. When interest rates rise, the market value of fixed income securities tends to decline. As the Fund includes Investment Contracts, the NAV of the Fund would not decline unlike a fixed income portfolio not including Investment Contracts. Therefore, in a rising interest rate environment, the Fund’s return would likely be higher than a portfolio including only fixed income securities of similar duration and credit quality. When interest rates decline, the market value of fixed income securities tends to rise. In this case, the NAV of the Fund would increase less than a fixed income portfolio not including Investment Contracts. Therefore, in a declining interest rate environment, the Fund’s return would likely be lower than a portfolio including only fixed income securities of similar duration and credit quality.

While the Fund’s investment strategy seeks to provide a competitive yield without principal fluctuations, **THERE CAN BE NO ASSURANCE THAT, UNDER ALL CIRCUMSTANCES, THE FUND WILL MAINTAIN A COMPETITIVE YIELD OR NOT INCUR A LOSS OF PRINCIPAL.**

## State of Wisconsin Deferred Compensation Program Stable Value Fund

### PRINCIPAL RISKS

The Fund is designed to allow you to redeem your investment, under normal circumstances, at book value. However, under certain circumstances, this goal may not be achieved, and you could lose all, or a portion of, the amount you have invested. It is important, therefore, that you understand the risks applicable to the Investment Contracts which the Fund uses as investments, the risks inherent to any Underlying Securities associated with those investments, as well as the risks related to investments in other funds.

These risks may adversely affect future returns of the Fund and may impair your ability to redeem the full amount you have invested. Past performance is not an indication of how the Fund will perform in the future.

A summary of the important risks relating to your investment in the Fund are described below, first certain risks related to Investment Contracts, followed by risk factors related to the Fund generally and/or Investment Contracts and then those risks associated with the Underlying Securities.

#### Risks Related to the Fund's Investment Contracts.

**Availability of Investment Contracts.** The structure of a stable value fund requires the use of Investment Contracts. At any given point in time, an adequate amount of the Investment Contracts required by the Fund may not be available. The inability of a stable value fund to purchase Investment Contracts may arise from a number of different causes. These causes may include the flow of additional assets from existing participants which Investment Contract providers are unable or unwilling to cover, the termination of existing Investment Contracts when replacements are not available, the exit of an Investment Contract issuer from the business of offering Investment Contracts, or other reasons. In addition, while an Investment Contract issuer may terminate an Investment Contract if breached for cause, under certain circumstances, an Investment Contract issuer may terminate the contract for other reasons. If there is no other provider willing to provide a replacement Investment Contract, more assets of the Fund may have to be invested in cash or cash equivalent vehicles than might be otherwise desirable and/or fixed income securities may have to be valued at market rather than book, and these actions would likely impact the yield of the Fund.



## State of Wisconsin Deferred Compensation Program Stable Value Fund

**Investment Contract Risk.** The Fund's Investment Contracts are designed to enable the Fund to utilize book value when executing investor transactions. There is no assurance this valuation can be maintained.

There is the risk that the contract issuer will default on its obligation under the contract, or that another event of default may occur under the contract rendering it invalid; or that the contract will terminate before a replacement contract is secured.

In addition, the contracts may contain terms which reflect circumstances in which the Underlying Securities may be excluded, in whole or in part, from book value treatment or in which withdrawals from the Fund may not be covered at book value. If Underlying Securities are not provided book value treatment, they must be priced at market value which could impact the value of the Fund and your investment. While the specific terms of the Fund's various Investment Contracts may differ among the contract issuers, here are a few examples of circumstances where book value treatment may not be provided:

- **Credit Impairments.** Credit defaults and other impairments of Underlying Securities are generally excluded from the Investment Contracts' book value treatment, subject to certain allowances and/or cure periods. Investment Contracts are not intended to guarantee the credit quality or provide default protection for the Underlying Securities. Acting within the investment guidelines applicable to the Fund, the Fund relies on the credit analyses of its investment managers to avoid buying securities which may become impaired. However, there is no guarantee that this risk of credit impairment can be avoided. The impairment of any Underlying Securities could cause specific assets to be excluded from an Investment Contract's coverage, which could cause a loss of principal value in the Fund.

Likewise, the issuer of an Investment Contract may also suffer credit impairment, thereby affecting the ability of the Fund to exercise the protections offered by the Investment Contract. If such a credit event affecting the issuer of an Investment Contract were to occur, the contract would have to be accounted for at market value, rather than book value, thereby creating the potential for a loss in the value of your investment.

- **Certain Employer-Initiated Withdrawals.** Withdrawals resulting from certain employer events may also be excluded from the Investment Contracts' coverage. For example, the contracts recognize that certain employer initiated events or communications could substantially increase the likelihood of large redemptions from the Fund. Therefore, most Investment Contracts limit the book value coverage provided for Fund withdrawals arising as

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a result of an employer initiated event. This limitation could cause a loss of principal in the Fund. Examples of employer initiated events include: a Plan Sponsor or other fiduciary to the Fund advising Fund participants to redeem their Fund holdings, significant restructurings of operations, bankruptcy of your employer, a substantial reduction in contributions or a termination of the retirement plan offered by your employer, or group layoffs.

•**Events of Default.** Finally, each Investment Contract recognizes certain “Events of Default” which can invalidate the contract’s coverage. Among these are: Underlying Securities outside of the range of instruments which are permitted under the investment guidelines contained in the Investment Contract; fraudulent or other material misrepresentations made to the Investment Contract provider; changes of control of the investment advisor not approved by the contract issuer; changes in certain key regulatory requirements; or failure of the Fund to be tax qualified.

While the Fund’s Investment Advisor seeks to minimize the likelihood of any loss of book value coverage from such events, **THERE CAN BE NO ASSURANCE THAT SUCH A LOSS OF BOOK VALUE COVERAGE WILL NOT OCCUR, WHICH COULD RESULT IN A LOSS OF ALL, OR A PORTION OF, YOUR INVESTMENT.**

### Risks Related to the Fund Generally and/or the Fund’s Investment Contracts.

**Cash Flow Risk.** This is the risk that the net effect of Fund contributions and withdrawals will have a negative impact on the Fund’s yield, thereby decreasing the income which the fund generates for participants, or ultimately resulting in the need to invoke the terms of the coverage provided by the Fund’s Investment Contracts. Also included in this risk is the notion that cash flows may be different than expected, making it more difficult to manage the investments in the Fund. For example, as interest rates fall, investments due to positive cash flow from participant contributions and transfers may earn a lower rate of interest than the Fund’s current crediting rate.

**Counterparty Risk.** When the Fund enters into an agreement, such as an agreement to purchase or sell Underlying Securities or Investment Contracts, the Fund is exposed to the risk that the other party (known as a counterparty) will not fulfill its obligation. If a counterparty failed to perform on an obligation, the Fund could be exposed to liabilities or damages. This could result in a loss of book value accounting treatment for some or all of the assets of the Fund and could expose participants to the risk that the value of their investment declines.

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**Crediting Rate Risk.** The Fund's yield is the aggregate of all of the Investment Contracts' individual crediting rates plus the yield on the liquidity buffer portion of the Fund's portfolio. In circumstances where the investment contract's market value is less than its Contract (or book) value, the crediting rate will lag behind market yields in order to bring the Fund's market value as near to book value as is practicable. In these circumstances, your investment return may be lower than the income earned by the Underlying Securities in accordance with the terms of the Investment Contract. While designed with the intention of minimizing any deviation between market and book value, a secondary effect of the implementation of this strategy by the Investment Contract Issuer may be to accelerate redemptions, thereby potentially increasing Cash Flow Risk. In addition, certain investment contracts may also include provisions to accelerate the amortization of the difference between market value and contract value if the market value falls below a certain threshold. In these cases the Fund's yield may be reduced.

An Investment Contract's crediting rate provides a fixed return for a period of time until the next rate reset. Typically, these rates are reset quarterly but may be reset more or less frequently. The use of the crediting rate formula and periodic reset schedule allow the contract's return to generally track market rates over time on a lagged basis. For example, in an environment where interest rates are rising, the Fund's crediting rate may be lower than prevailing interest rates. The crediting rate formula's components include the Underlying Securities' yield, duration, and market value, in addition to the contract value. The management of these key variables can affect the volatility of the contract's overall crediting rate and, thus, the Fund's yield.

**Issuer Concentration Risk.** Issuer concentration risk is the risk that the Fund may have disproportionately high allocation to a single issuer of a security or Investment Contract. The higher the Fund's allocation to the securities or Investment Contracts of a single issuer, the greater the potential risk of loss of principal if there is an adverse company-specific event or market event that negatively impacts the issuer of the securities or Investment Contracts. Issuer concentration risk also may exist in circumstances where the events affecting one Investment Contract may impact other Investment Contracts.

**Issuer Risk.** The value of a security or strength of an Investment Contract may decline for a number of reasons that directly relate to the issuer, such as management performance, financial leverage, and reduced demand for the issuer's goods, services or securities. Should the issuer of an Investment Contract exhibit such weakness, the Fund's Investment Advisor or auditor could determine that there no longer is a "reasonable likelihood" that a "financially responsible" third party would guarantee payment of principal and interest on the terms called for in order for the contract to be considered benefit responsive under generally accepted accounting principles. Even if the Investment Contract issuer did not default, this circumstance could require the Fund to abandon book value accounting for the Investment Contract in question and use market value accounting instead. This could cause a decrease in the value of your investment.

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**Liquidity Risk.** This risk generally relates to the degree to which an investment can be easily sold or converted into cash. While the Investment Advisor maintains a portion of the Fund as cash or cash equivalents to fund investor redemptions, there is no guarantee that under all circumstances this amount will be adequate.

**Regulatory Risk and Contract Terms Related to Changes in Law.** Changes in laws, government rules and regulations may adversely affect the value of a security or impact the ability of the Fund to function as normally expected. Changes in accounting treatment may also impact the value of a security or the ability of Investment Contracts to allow transactions at book value or could impact a contract issuer's right to terminate an Investment Contract for cause.

**Risk of Investment in Other Funds.** To the extent of its investment in other funds, the Fund bears the risks of each of those funds. There is no assurance that any of the other funds will achieve their objectives. This includes investments in short term investment funds (STIFs) and/or money market funds that may be subject to their own unique set of risks, including such risks as regulatory risk, interest rate risk, liquidity risk, and credit risk, among others. Money market funds have historically been required to maintain a dollar NAV, although money market funds have defaulted, or failed to maintain a dollar NAV, resulting in large shareholder redemptions. Because of the impact of shareholder redemptions in the case of a default, many investment contract issuers will exclude money market funds or STIFs from book value accounting treatment in the event of failure by the money market fund to maintain a dollar NAV. Therefore, an impairment in the valuation of a money market or a STIF could impact the value of your investment. However, there are pending regulatory changes that will result in certain types of money market funds no longer being permitted to maintain a dollar NAV, but will instead have "floating" NAVs based on the value of the money market fund's assets. The impact of this change on book value accounting treatment for money market funds is not yet known.

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### Risks of the Underlying Securities

The following risks relate to individual securities in which the Fund may invest in directly or Underlying Securities which are a part of the Synthetic GICs and Separate Account GICs in which the Fund invests. They may also apply to any securities purchased directly by, or securities underlying investment contracts purchased by other collective investment trusts in which the Fund invests.

**Credit Risk.** Underlying Securities, such as notes and bonds, are subject to credit risk. Credit risk is the possibility that an issuer or credit support provider of an instrument will be unable to make interest payments or repay principal when due. Changes in the financial strength of an issuer or credit support provider or changes in the credit rating of a security may affect its value.

**Derivative Risk.** The term “derivatives” covers a broad range of financial instruments, including futures, options and swap agreements. In general, a derivative refers to any financial instrument whose value is determined, at least in part, from the price of another security or a specified index, asset or rate. The use of derivatives presents risks different from, and possibly greater than, the risks associated with investing directly in traditional securities. The use of derivatives can lead to losses because of adverse movements in the price or value of the underlying asset, index or rate, which may be magnified by certain features of the derivatives. These risks are heightened when the portfolio manager uses derivatives to enhance a Fund’s return or as a substitute for a position or security, rather than solely to hedge (or offset) the risk of a position or security held by the Fund. The success of a portfolio manager’s derivatives strategies will also be affected by their ability to assess and predict the impact of market or economic developments on the underlying asset, index or rate and the derivative itself, without the benefit of observing the performance of the derivative under all possible market conditions. Certain derivative positions may be difficult to close out when the Fund’s portfolio manager may choose to do so. Certain derivative positions are also subject to counterparty risk.

Futures contracts involve the posting of margin deposits, and movement in the underlying securities may result in calls for pledging of additional cash or securities. The need to make such additional payments could require the Fund to liquidate securities at a disadvantageous time.

In addition to the risks previously described, other risks associated with futures contracts include: imperfect correlation between the price of the futures contracts and the price of the underlying securities; the possible absence of a liquid secondary market for any particular instrument; and trading restrictions imposed by futures exchanges due to price volatility.

In managing the Fund assets, Galliard will not purchase any derivatives except to hedge risk or to replicate securities which the Fund otherwise is permitted to purchase. If a portion of the Fund’s assets are managed by a non-affiliated investment manager, they may purchase derivatives to hedge risk or to replicate securities, subject to specific limitations.

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**Interest Rate Risk.** Debt securities, such as notes and bonds, are subject to interest rate risk. Interest rate risk is the risk that if market interest rates increase, the resale value of certain debt securities, including U.S. Government obligations, may decline. Debt securities with longer durations are generally more sensitive to interest rate changes than those with shorter durations although in certain situations shorter duration securities may decline in price more dramatically than longer duration securities. Changes in market interest rates do not affect the coupon rate payable on an existing debt security, unless the instrument has adjustable or variable rate features, which can also mitigate its exposure to interest rate risk. Changes in market interest rates may also extend or shorten the duration of certain types of instruments, such as asset-backed securities, thereby affecting their value and returns.

**Liquidity of the Underlying Securities.** In a stable value fund, liquidity risk relates to participants' ability to access funds without market value risk or other penalties. At the Fund level, liquidity risk means the ability to meet cash flow demands without having to sell investments at distressed prices. If another fund (such as a collective investment trust or money market fund) is used as a liquidity vehicle within the Fund, then that other fund may also have its own liquidity restrictions. In terms of the Underlying Securities, liquidity risk is the risk that a security cannot be sold at the time desired, or cannot be sold without adversely affecting the price. Certain securities may attract less interest and/or fewer buyers and sellers (that is, be less liquid) and their prices may be more volatile than other securities. In addition, the differing securities market structures and various potential administrative difficulties, such as delays in clearing and settling portfolio transactions or in receiving payment of dividends, may reduce liquidity and adversely affect the value of some securities.

**Management Risk.** This is the risk that the investment techniques and risk analyses and used by the Fund's portfolio managers will not produce the desired results, which may lead to unanticipated losses, underperformance, or impact to coverage of Investment Contracts.

**Market Risk.** The market price of securities owned by the Fund may go up or down, sometimes rapidly or unpredictably. Securities may decline in value or become illiquid due to factors affecting securities markets generally or particular industries represented in the securities markets, such as labor shortages or increased production costs and competitive conditions within an industry. A security may decline in value or become illiquid due to general market conditions which are not specifically related to a particular company, such as real or perceived adverse economic conditions, changes in the general outlook for corporate earnings, changes in interest or currency rates, or adverse investor sentiment generally. During a general downturn in the securities markets, multiple asset classes may decline in value or become illiquid simultaneously.

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**Mortgage- and Asset-Backed Securities Risk.** Mortgage- and asset-backed securities represent interests in “pools” of mortgages or other assets, including consumer loans or receivables held in trust. In addition, mortgage dollar rolls are transactions in which a Fund sells mortgage-backed securities to a dealer and simultaneously agrees to purchase similar securities in the future at a predetermined price. Mortgage- and asset-backed securities, including mortgage dollar roll transactions, are subject to certain additional risks. Rising interest rates tend to extend the duration of these mortgage- and asset-backed securities, making them more sensitive to changes in interest rates. As a result, in a period of rising interest rates, these securities may exhibit additional volatility. This is known as extension risk. In addition, these securities are subject to prepayment risk, which is the risk that when interest rates decline or are low but are expected to rise, borrowers may pay off their debts sooner than expected. This can reduce the returns of the Fund because the Fund will have to reinvest that money at the lower prevailing interest rates. This is also known as reinvestment risk. These securities also are subject to risk of default on the underlying mortgage or assets, particularly during periods of economic downturn.

**Multi-Style Management Risk.** Because certain portions of the Fund’s assets may be managed by different portfolio managers using different styles, the Fund could experience overlapping security transactions. Certain portfolio managers may be purchasing securities at the same time other portfolio managers may be selling those same securities. This may lead to higher transaction expenses. Also, different portfolio managers may be purchasing securities from the same issuer, thereby increasing issuer concentration.

**Prepayment Risk.** Prepayment risk is the risk that the issuers of the bonds owned by the Fund will prepay them at a time when interest rates have declined. Because interest rates have declined, the Fund may have to reinvest the proceeds at lower interest rates, which can reduce the Fund’s return.

**U.S. Government Obligations Risk.** U.S. Government obligations include securities issued by the U.S. Treasury, U.S. Government agencies or government sponsored entities. While U.S. Treasury obligations are backed by the “full faith and credit” of the U.S. Government, securities issued by U.S. Government agencies or government-sponsored entities may not be backed by the full faith and credit of the U.S. Government. If the U.S. Government were to default on its obligations, the impact of such a default could have far-reaching implications and cause a significant loss in the value of your investment.

**Yield Curve Risk.** Yield curve risk refers to the exposure that a security or portfolio may have in the event of changes in the yield differences required by investors between short and long term debt instruments, (i.e. the yield curve) that will affect the return of an investment either positively or negatively.

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### INVESTMENT ADVISOR

**Fund Management.** Galliard, a wholly-owned subsidiary of Wells Fargo Bank, N.A., is an investment advisor registered under the Investment Advisers Act of 1940. Galliard serves as an investment advisor to the Fund and seeks to invest the assets of the Fund in a manner consistent with the Investment Objectives of the Fund. In managing the Fund, Galliard will devote the resources it believes are necessary to fulfill its management and administrative duties to the Fund and its investors. As an investor in the Fund you have no voting or management rights in the Fund.

**Acquired Funds.** The Fund also invests in various Acquired Funds. The investment managers that manage the Acquired Funds may or may not be affiliated with Wells Fargo or Galliard, however, such managers do serve as subadvisors to Wells Fargo.

As of February 28, 2015, the non-affiliated investment managers responsible for managing the Acquired Funds include:

Babson Capital (Mass Mutual)  
Dodge & Cox  
Jennison Associates LLC  
New York Life Investment Management LLC  
Pacific Investment Management Company (PIMCO)  
Prudential Investment Management Inc.  
TIAA-CREF Life  
Voya Investment Management Co.



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Depending on Galliard's agreement with the Sponsor of your retirement plan, Galliard may assist the Plan Sponsor with some or all of the following services with respect to the Fund and the Fund's use of non-affiliated investment managers:

- Assist the Fund in the identification of its investment needs and objectives.
- Assist the Fund in developing an investment policy and/or asset allocation strategy.
- Recommend specific asset allocation strategies.
- Evaluate non-affiliated investment managers.
- Negotiate fees to be paid to non-affiliated investment managers.
- Engage selected non-affiliated investment managers on behalf of the Fund.
- Perform ongoing monitoring and due diligence of non-affiliated investment manager's performance and operations.
- Review the non-affiliated investment manager's holdings for adherence to objectives, policy guidelines, and/or asset allocation on a periodic basis.
- Recommend reallocation among non-affiliated investment managers.
- Hire or fire non-affiliated investment managers utilized by the Fund.
- Report to the Fund plan sponsor and participants regarding overall investment performance of the Fund.

The Fund may change the non-affiliated investment managers it uses at any time, with or without notice to you.

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### ADDITIONAL INFORMATION

Federal regulations requires a general glossary of terms to help participants and beneficiaries in understanding designated investment alternatives, or an internet Web site address for such a glossary.

The following are three internet web sites that provide glossaries that may be useful in further understanding investment alternatives.

#### **Stable Value Investment Association**

[www.stablevalue.org](http://www.stablevalue.org)

#### **American Bankers Association**

Sample Glossary of Collective Investment Fund Terms for Disclosures to Retirement Plan Participants

[www.aba.com](http://www.aba.com)

#### **Spark Institute and the Investment Company Institute**

Sample Glossary of Investment Related Terms for Disclosures to Retirement Plan Participants (December 2011) endorsed by the American Benefits Council, the American Council of Life Insurers, the American Society of Pension Professionals & Actuaries, and the Society for Human Resource Management)

[www.sparkinstitute.org](http://www.sparkinstitute.org)

The glossaries listed above are provided as general background information. To the extent that any of the terms and definitions provided in the materials above differ from the terms and definitions used in this disclosure booklet, the definitions used in this booklet should be relied upon.